

— BK-CS-2026-07 / A · SUMMARY OF PROCUREMENT

PRE-BID INTELLIGENCE · PUBLIC SAFETY ANALYTICS ·
STATE OF RHODE ISLAND

Seventeen days to bid. *Ninety to deploy.*

*A pre-bid orientation brief for the U.S. Prime pursuing ITB SK0067PD
— the Town of South Kingstown's Opioid Settlement-funded data
integration and analytics platform for the Police Department. Scope,
evaluation method, CJIS compliance, milestone payment structure, and
submission protocol in one read.*

SOLICITATION

ITB SK0067PD

Competitive Sealed Bid · R.I.G.L. 45-55-5

END BUYER

Town of South Kingstown, Rhode Island

Police Department · Finance Department
(Procurement)

EVALUATION METHOD

Lowest Evaluated Responsive Bid

Meets-or-exceeds specs · 90-day
implementation

SUBMISSION DEADLINE

May 18, 2026 · 11:00 AM EDT

Physical sealed bid · no fax · no late
exceptions

FUNDING SOURCE

Town's Opioid Settlement funds

Opioid abatement strategy · allowable use

ENGAGEMENT FILE

BK-CS-2026-07

South Kingstown Data Platform · Pre-bid
pursuit

ENGAGEMENT DETAILS DISCLOSED UNDER SIGNED MUTUAL NDA

A CJIS-mandated, *opioid-funded mandate*.

The South Kingstown Police Department is not simply modernizing its technology. This ITB is specifically driven by the Town's receipt of **Opioid Settlement funds**, and the platform must support opioid abatement strategies as a condition of that funding. The Town has designated dollars that must be spent on qualifying uses — a data integration platform that tracks overdose incidents, identifies geographic hotspots, and coordinates law enforcement response with public health partners qualifies. **This is not a discretionary technology upgrade. It is a funded mandate with a defined purpose.**

The operational problem the department faces is **data fragmentation**. The scope lists seven distinct source systems including CAD, RMS, Axon Evidence.com, Flock ALPR, WINFACTS (Rhode Island DOC), and Detail Tracking Systems. None of these currently feeds a unified analytical layer. The platform will provide a single search interface, geospatial visualization, and automated alerting across all of those systems, in real time.

What this agency is looking for from a vendor is **operational credibility in a law enforcement context**. They are not looking for a technology pitch. They need a vendor who understands CJIS, has connected CentralSquare IMC to other platforms before, and can document that experience in the proposal. The 90-day implementation requirement signals that they expect a vendor with a pre-built integration framework, not one that will build custom connectors from scratch.

ANALYST ASSESSMENT

The combination of FFP pricing with no stated budget and a lowest-bid evaluation model tells you exactly how this Town buys: they want a compliant, functional system at the lowest defensible price. The "meets or exceeds specifications" criterion gives evaluators some flexibility to reject a technically thin bid even if it prices lowest, but price dominates here. The CJIS requirement is the real filter — any vendor who cannot demonstrate active CJIS compliance in a police department environment should not bid. That requirement alone removes most of the 57 organizations that downloaded this document.

§ 2 · PROJECT IDENTIFICATION

| | |
|-------------------------|--|
| SOLICITATION NUMBER | SK0067PD |
| TITLE | Data Integration and Analytics Platform · Public Safety Operations |
| AWARDING BODY | Town of South Kingstown, Rhode Island |
| DEPARTMENT / DIVISION | Police Department · Finance Department (Procurement) |
| CITY / COUNTY / STATE | Wakefield · Washington County · Rhode Island |
| COUNTRY | United States of America |
| OFFICIAL AGENCY WEBSITE | http://www.southkingstownri.gov |
| SUBMISSION METHOD | Physical Sealed Bid — Finance Department, 180 High Street, Wakefield, RI 02879 |
| CONTRACT TYPE | Firm Fixed Price (FFP) — Milestone-Based |
| SET-ASIDE | Not specified · Full and Open competition under R.I.G.L. 45-55-5 |
| NAICS CODE | 541512 — Computer Systems Design Services (inferred) · 541519 — Other Computer Related Services (inferred) |
| NIGP CODES | 204-29 · 204-47 · 208-00 · 205-29 (see § 8) |
| ESTIMATED VALUE | Not stated · see § 7 for analyst estimate |
| PERIOD OF PERFORMANCE | Year 1 base term · optional Year 2 renewal · no further option years stated |
| BID DUE DATE | May 18, 2026 · 11:00 AM EDT · physical delivery only · no faxes · no late submissions |
| PRE-BID CONFERENCE | None specified in solicitation |
| QUESTIONS DEADLINE | May 11, 2026 · 11:00 AM EDT · submitted online |
| Q&A RELEASE | Not stated in solicitation |
| AMENDMENT NUMBER | None issued as of May 1, 2026 (publication date) |
| EVALUATION METHOD | Lowest Evaluated Responsive Bid · Competitive Sealed Bidding (R.I.G.L. 45-55-5) |

| | |
|---------------------|---|
| EVALUATION FACTORS | Overall Bid Price · ability to implement within 90 days · meets or exceeds specs · discounts · delivery date · warranty/guarantee |
| CONTRACTING OFFICER | Julie A. Mason · Procurement Administrator · jmason@southkingstownri.gov · (401) 789-9331 ext. 1205 |
| KNOWN INCUMBENT | Not identified in solicitation |
| SOLUTION TYPE | Cloud-based CJIS-compliant Data Integration & Analytics Platform for the South Kingstown Police Department |
| AWARD REQUIREMENTS | Town reserves right to award per item or in total · may reference approved cooperative/consortium bids |
| FUNDING SOURCE | Town's Opioid Settlement funds — opioid abatement strategy · allowable use confirmed in scope |

§ 3 · PROJECT CLASSIFICATION

| | |
|-----------------------|---|
| PRIMARY SECTOR(S) | IT / Software / Cloud · Defense / Security (CJIS compliance) · Professional Services |
| SECONDARY SECTOR(S) | Healthcare / Public Health (opioid analytics) · Logistics / Supply Chain (data integration) |
| TOTAL SECTORS | 5 (M-MULTI activated) |
| SOLUTION NATURE | Software / SaaS / Platform with professional services implementation component |
| PROCUREMENT TYPE | New Contract — ITB under competitive sealed bidding |
| DELIVERY MODEL | Remote / Cloud-hosted · on-site configuration, training, and integration work required during implementation |
| PRICING STRUCTURE | Firm Fixed Price (FFP) — milestone-based payment · two pricing periods (Year 1 base · Year 2 optional) |
| BUDGET | NOT STATED · analyst estimate \$150,000 – \$400,000 · see § 7 |
| OFFSHORE WORK | CONDITIONAL — no explicit restriction or permission · CJIS requirements create significant offshore constraints · see § 6 |
| COMPLIANCE FRAMEWORKS | CJIS Security Policy (FBI) · R.I.G.L. 45-55-5 · R.I. Sales Tax Exemption 44-18-30 · Equal Opportunity (§ 18) · Rhode Island Access to Public Records Act (§ 19) · Insurance requirements (§ 20) |
| ACTIVE MODULES | M-IT · M-OFCK (conditional offshore) · M-FFP · M-NOBDG · M-MULTI · M-SET (equal opportunity) |

Seventeen days, *publication to close.*

| EVENT | DATE | TIME | DAYS FROM PUBLICATION | ACTION REQUIRED |
|-------------------------|--------------------|--------------|-----------------------|--|
| Publication | May 1, 2026 | 9:31 AM EDT | 0 | Begin scope review immediately |
| Questions Deadline | May 11, 2026 | 11:00 AM EDT | 10 | Submit strategic Q&A questions |
| Bid Due Date | May 18, 2026 | 11:00 AM EDT | 17 | Physical sealed bid delivered to Finance Dept, 180 High St, Wakefield RI |
| Contract Award | Not specified | TBD | TBD | Monitor for award notice |
| Implementation Start | Upon award | TBD | TBD | 90-day clock starts at contract award |
| Implementation Deadline | 90 days post-award | TBD | TBD | Full deployment required · milestone payments at risk if missed |

ANALYST ASSESSMENT

Seventeen days from publication to bid close is tight. The Q&A deadline on May 11 is 10 days after publication, leaving only 7 days after answers are issued (if issued) to finalize pricing. The Town does not commit to releasing Q&A answers by a specific date, which means you may be pricing on incomplete information. If you have any uncertainty on integration scope, pricing, or CJIS hosting requirements, submit questions by May 11.

Pre-award, day-one, ongoing, *and administrative.*

Pre-Award Obligations

Submit a physically sealed bid delivered to the **Finance Department, 180 High Street, Wakefield, RI 02879** by **11:00 AM EDT on May 18, 2026**. The envelope must be clearly marked with the bid name, date, and time. A bid arriving after 11:00 AM is rejected without consideration, regardless of reason. Proposals by fax are not accepted. Submit proof of insurance with the proposal (§ 20 of General Information).

Day-One Delivery Requirements

Upon award, the prime contractor must begin project initiation work immediately. **Milestone 1** requires completion of a project kickoff meeting, a finalized project plan, and confirmation of all data sources and integration approach. This milestone triggers **10% payment**. Given the 90-day total implementation window, the kickoff meeting and project plan must be completed within the first two weeks of contract award.

Ongoing Performance Obligations

The vendor must deliver **five milestones in sequence**. Each milestone must be completed to the Town's satisfaction before payment is released. The Town reserves the right to withhold payment for any incomplete milestone and to require corrective action or pursue contract remedies if milestones are missed. All changes to the implementation schedule must be approved in writing. Ongoing obligations include technical support during standard business hours, maintenance, updates, upgrades, and training as needed beyond initial onboarding.

Administrative & Compliance Obligations

The prime must maintain **general liability insurance of \$2,000,000 per occurrence**, auto liability of \$1,000,000 per occurrence, and workers' compensation at statutory limits throughout the contract. The Town of South Kingstown must be named as an additional insured on the general liability policy. **Full CJIS compliance** must be maintained for all personnel accessing the system and for all hosting infrastructure. The vendor must comply with all applicable federal, state, and local laws, regulations, and ordinances (§ 14).

CJIS COMPLIANCE NOTE – HARD CONSTRAINT

The FBI's Criminal Justice Information Services Security Policy governs access to criminal justice information. CJIS policy requires that **all personnel with access to CJIS data must pass a fingerprint-based background check**. Offshore personnel who access any CJIS-covered data – even indirectly through the platform during testing or quality assurance – are subject to this requirement. This is the primary constraint on offshore involvement in this engagement.

| STAGE | U.S. PRIME MUST OWN | OFFSHORE CAN EXECUTE | HARD LIMITS |
|-----------------------------------|--|--|--|
| PRE-BID INTELLIGENCE | Decision to bid · competitive analysis · agency relationship | Competitor research · NIGP/NAICS code research · pricing benchmarks from public bids | No direct agency contact · no access to CJIS systems |
| RFP ANALYSIS & COMPLIANCE MAPPING | Final compliance sign-off · legal review of T&Cs | Clause-by-clause analysis · compliance checklist · section mapping | Do not interpret CJIS compliance requirements without U.S. Prime legal review |
| PROPOSAL DRAFTING | Executive summary · certifications · past performance · signature page | Technical narrative sections · scope response · specification mapping | All content must be reviewed and certified by U.S. Prime before submission |
| PRICING RESEARCH | Final price decision · Bid Sheet signature | Benchmark research · cost structure analysis · Bid Sheet format preparation | U.S. Prime signs and submits · offshore does not finalize price commitments |
| COMPLIANCE CROSS-CHECK | Final review for CJIS, insurance, and legal compliance | Line-item compliance verification against checklist | No offshore access to actual law enforcement data or CJIS systems |
| SUBMISSION | U.S. Prime physically delivers sealed bid to Finance Dept, 180 High St | None | Physical delivery cannot be delegated offshore |
| POST-AWARD DELIVERY | All CJIS-covered implementation work · on-site configuration · security administration | Non-CJIS documentation · reporting templates · dashboard UI design (non-data) | No offshore access to live CAD, RMS, Axon, ALPR, or WINFACTS data without CJIS clearance |

No stated budget. *Opioid Settlement-funded.*

The solicitation does not state a budget, IGCE, or funding ceiling. The only financial reference is that the project is funded through **Opioid Settlement funds**. The bid sheet provides four line items: Year 1 cost, Year 2 cost (optional), onboarding and training, and integration/professional services. That structure is the basis for the estimate below.

| COST ELEMENT | LOW | MID | HIGH | BASIS |
|---|-----------------|------------------|------------------|--|
| Year 1 Platform License (SaaS, police-dept scale) | \$40,000 | \$80,000 | \$130,000 | Cloud-hosted public safety analytics · small-medium agency pricing |
| Year 2 Optional Renewal | \$35,000 | \$75,000 | \$120,000 | Typically 5–10% reduction from Year 1 · renewal line item on Bid Sheet |
| Onboarding & Training | \$10,000 | \$20,000 | \$40,000 | Scope requires initial + ongoing training for department personnel |
| Integration / Professional Services | \$45,000 | \$90,000 | \$160,000 | 7 required integrations · 90-day timeline adds labor intensity |
| TOTAL (Y1 + Training + Integration) | \$95,000 | \$190,000 | \$330,000 | Analyst estimate; label all numbers as such in internal planning |

Pricing structure required: Firm Fixed Price, milestone-based. Payment in five tranches tied to project milestones (10% / 20% / 30% / 20% / 20%). Payment terms: 30 days from receipt of an approved invoice following milestone acceptance.

ANALYST ASSESSMENT · THE INTEGRATION LINE ITEM

The integration line item is where most vendors misjudge this bid. Seven data sources including a state corrections system (WINFACTS) and Axon cloud evidence means custom API work or existing certified connectors. If you do not have pre-built connectors for CentralSquare IMC and Axon Evidence.com, your professional services cost will be significantly higher and your 90-day delivery window will be very tight. Price the integration line item honestly and include your connector status in the technical narrative.

§ 8 · NAICS / NIGP CODE TABLE

| CODE | TYPE | FULL TITLE | HOW IT APPLIES |
|--------|---------------------|--|--|
| 541512 | NAICS (inferred) | Computer Systems Design Services | Primary code for the platform implementation and data integration professional services component |
| 541519 | NAICS (inferred) | Other Computer Related Services | Covers the ongoing managed support, maintenance, and training services in the scope |
| 204-29 | NIGP | Data/File Security Hardware/Software · Including Encryption | Applies directly to the CJIS encryption requirements and data-at-rest/in-transit requirements |
| 204-47 | NIGP | Integrated Hardware-Software IT Solution (Microcomputer) | Applies to the integrated platform architecture combining cloud hosting, data connectors, and analytics software |
| 208-00 | NIGP | Computer Software for Microcomputers · Systems · Including Cloud-Based (Preprogrammed) | Directly maps to the cloud-hosted SaaS platform being procured |
| 205-29 | NIGP | Data/File Security Hardware/Software · Environmentally Certified Products | Listed in the solicitation's NIGP categories · relevant if proposed hardware components carry environmental certifications |

DISCLOSURE

One engagement. *Internal use only.*

This brief consolidates publicly-available RFP information for the named Prime's pursuit of ITB SK0067PD. Real facts only. Independently verify with the issuing authority before submission. The information herein creates no contractual obligation, endorsement, or guarantee.

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